



電子通訊 E-Newsletter

2019年7月 | July 2019

亞洲聯合基建公佈 2018/19 全年業績

Asia Allied Infrastructure Announces 2018/19 Annual Results

亞洲聯合基建控股有限公司（「亞洲聯合基建」或「集團」）（股份代號：00711.HK）宣佈其截至 2019 年 3 月 31 日止全年業績。

集團於回顧年內錄得總營業額為 80.8 億港元。股東應佔純利為 1.37 億港元。截至 2019 年 3 月 31 日，每股資產淨值為 1.33 港元。

亞洲聯合基建一直遵循集團的長遠戰略發展計劃，致力成為亞洲舉足輕重的建築公司，特別是在粵港澳大灣區（「大灣區」）。沿著戰略發展方向，集團透過投資具高潛力的建築相關公司，同時尋求機遇，促進其香港業務之增長。此外，亞洲聯合基建透過與合作夥伴共同考察大灣區的發展項目，以符合集團戰略性擴大收益來源的目標。為了多元化及擴展集團的業務，亞洲聯合基建已開始提供非專營巴士服務，為集團帶來盈利貢獻。除了業務發展外，集團亦致力於開發創新技術並取得令人鼓舞之成果，包括推出快速修補砂漿材料（R2M2）及採納人工智能技術（A.I.）以提高建築安全及效率。

亞洲聯合基建控股主席彭一庭先生說：「於回顧年內，受內外因素影響，建造業的營商環境充滿挑戰。儘管身處逆境，集團年內仍能錄得穩定的業務表現。憑藉集團深厚的行業及業務經驗，實踐成為具基建與投資能力的公司，以便捕捉市場機遇。於海外業務拓展方面，亞洲聯合基建將繼續投資亞洲高潛力的建築相關公司。」

Asia Allied Infrastructure Holdings Limited (“Asia Allied Infrastructure” or the “Group”) (stock code: 00711.HK) announced today its annual results for the year ended 31 March 2019.

The Group recorded total revenue of HK\$8.08 billion for the Year. Net profit attributable to shareholders amounted to HK\$137 million, and net asset value per share was HK\$1.33 as at 31 March 2019.

Asia Allied Infrastructure continued to follow its long-term strategic plan with the goal to become a significant construction and development force in Asia, and specifically in the

Guangdong-Hong Kong-Macao Bay Area (the “Greater Bay Area”). Following this road map, the Group through investing in high-potential construction-related companies, as well as seeking opportunities to foster growth of its operations in Hong Kong. Moreover, Asia Allied Infrastructure has continued to pursue development projects in the Greater Bay Area through partnerships, in line with its overall objective of strategically widening its revenue streams. Progress was made in diversifying and expanding businesses, including the introduction of non-franchised bus services. In this latest endeavour, Asia Allied Infrastructure sees the promise of good returns. In addition to business development, the Group worked hard on developing innovative technologies and made solid achievements, including the introduction of Rapid Repairing Mortar Materials (R2M2) and adopting artificial intelligence(A.I.) technology to raise construction safety and efficiency.

Mr. Pang Yat Ting, Dominic, Chairman of Asia Allied Infrastructure, said, “Affected by various internal and external factors, the business environment remained challenging during the Year for the construction industry. However, despite facing strong headwinds, the Group was able to record stable performance for the Year. The Group will keep exerting to realise its aspiration of having infrastructure and investment capability that can capture eyes in the market with its profound industry and business experiences. Regarding expanding business overseas, it will continue to invest in high-potential construction-related companies in Asia.”

俊和以成熟技術應對香園圍公路項目的挑戰

Chun Wo’s Mature Technology Responses To The Challenges of Heung Yuen Wai Highway Project



經過工程團隊五年多的貢獻和努力，香園圍公路於 5 月 26 日正式通車。我們承辦的合約三工程包括在粉嶺橋頭附近為口岸連接路興建一個附有四條行車橋的交通交匯處，擴闊附近一段長約一公里的粉嶺公路，及其他相關配套工程。項目管理團隊於 5 月 24 日出席政府舉辦的通車儀式。

俊和建築行政總裁李家舜測量師在此工程訪問中分享今次項目的難處。他指出，今次項目規模龐大，施工期間更要兼顧工程進度和安全性，部份於鐵路上方的路段更只能於週末深夜的兩至三小時內完成工序，以減少對交通造成的影響，幸經項目團隊與一眾參與伙伴的努力，項目終能順利完成。請即按以下連結觀看完整訪問。<http://bit.ly/Interviewlt>

After more than 5 years of hard work of the project team, the Heung Yuen Wai Highway began operation on May 26. We undertook Contract 3 of this project, responsible for constructing an interchange with four viaducts near Kiu Tau, Fanling for the connecting road to the Boundary Control Point and widening an about 1 km section of the Fanling Highway near the interchange. The management team of the project attended the opening ceremony on May 24.

In the project's interview, Sr Lee Ka Lun, Stephen, Chief Executive Officer of Chun Wo Construction & Engineering Co. Ltd, talked about the challenges of the project. He said, in addition to its size, we also needed to take into account the progress and safety of works. To reduce the impact on traffic, the prefabricated parts above the railway have to be completed within two or three at midnight of a few specific weekends. Fortunately, through the efforts of our project team and other participators, the project could be successfully completed. Please click the link below to watch this interview. <http://bit.ly/Interviewlt>

亞洲聯合基建商務午餐會 深入了解大灣區發展優勢

Asia Allied Infrastructure Business Development Luncheon, Management developed in-depth understanding of the development advantages of the Greater Bay Area



亞洲聯合基建商務午餐會於 2019 年 5 月 29 日成功舉行。活動邀請了逾 40 位業務夥伴參加。當天邀得中銀國際英國保誠資產管理有限公司董事長謝湧海先生擔任演講嘉賓，就主題「聚焦大灣區的優勢」分享。他指出，大灣區要做到「路通、人通、政通」解決跨境問題，以及「商通、財通」深化大灣區金融合作，才可突破大灣區瓶頸，打造世界級城市群。展望未來，亞洲聯合基建將透過參與大灣區相關的大型基建項目，拓展建築業務，緊握大灣區發展機遇。

The Asia Allied Infrastructure Business Development Luncheon was held successfully on 29 May 2019. There were over 40 business partners attended the luncheon. On that day, Mr. Tse Yung Hoi, BBS, Chairman of BOCI-Prudential Asset Management Ltd, was invited as the guest speaker, shared on the topic of “Focus on the Strengths of the Greater Bay Area”. He pointed out that, the Greater Bay Area should break the bottleneck in transportation, talent, policy, business environment and capital flow in order to develop a world-class metropolitan cluster. Looking ahead, Asia Allied Infrastructure will work hard to advance its construction business and reap the opportunities arising from the Greater Bay

Area by seizing collaborative opportunities in major infrastructure projects, particularly those pertaining to the Greater Bay Area.

亞洲第一信貸獲頒「年度最可信賴企業融資解決方案」大獎

Asia One Received “The Most Reliable Corporate Financing Solutions Of The Year”



由 CORPHUB 主辦的「香港最優秀領袖大獎 2019」頒獎典禮於 6 月 20 日圓滿舉行，集團子公司「亞洲第一信貸有限公司」（亞洲第一信貸）獲頒發「年度最可信賴企業融資解決方案」大獎，以表揚其在產品及服務質素、管治、可持續性和創新等方面的出色表現。另外，亞洲第一信貸亦於 2019 年 5 月 8 日舉辦「拆解中小企融資疑難講座」，由其董事林偉雄先生及按揭大師公司創辦人孫威庭先生擔任講者，拆解融資時的常見問題及如何選擇最合適的貸款方案，讓本地中小企業掌握融資秘訣，吸引了不少中小企業參與。

Presented by CORPHUB, Hong Kong's Most Outstanding Leaders Awards Ceremony 2019 was successfully held on 20 June 2019. Asia One Credit Limited (Asia One Credit), a subsidiary of the Group, received the Most Reliable Corporate Financing Solutions of the Year, to recognize the outstanding performance of its products and services, corporate management, sustainability and innovativeness. In addition, Asia One Credit

hosted the “Asia One Seminar - SME financing difficulties” on 8 May 2019. The seminar attracted many SME participants and was a big success. Director of Asia One Credit Mr. Lam Wai Hung, Roy, and founder of Mortgage Master Mr. Suen Wai Ting were speakers at the seminar. They discussed the common problems the small and medium enterprises face when seeking financing and how to choose the financing means most suitable for them, giving SMEs useful tips in securing funds for their business.

Lifewire X 香港愛樂團「弦·愛」慈善演奏會 - 俊和上下身體力行支持病童 **Lifewire X The SAR Philharmonic Orchestra Charity Concert - Chun Wo Support The Child Patients**



Lifewire《護·聯網》慈善基金有限公司（Lifewire《護·聯網》）聯同香港愛樂團，於2019年6月17日在香港大會堂音樂廳舉行「弦·愛」慈善演奏會，吸引了33家機構支持參與及捐款，籌得逾100萬港元，扣除成本後善款將撥捐Lifewire《護·聯網》以支援各病童個案。俊和一眾管理層及同事都有參與其中，身體力行支持病童！

是次演奏會很榮幸邀請到國際知名小提琴家王敬先生表演小提琴獨奏，以及著名音樂總監趙啟強先生，帶領香港愛樂團演奏華格納的著名樂曲。活動當晚更有不少善心人士即場寫下「心意卡」為病童加油打氣；病童亦回贈印有自己頭像的「感謝卡」以表心意，場面溫馨。

Lifewire Foundation Limited (Lifewire) and The SAR Philharmonic Orchestra jointly organized the Charity Concert on 17 June 2019 at Concert Hall of the Hong Kong City Hall in Central. The Concert attracted 33 organizations to support and participate in the event and raised over HK\$100 million. The net proceeds will be donated to Lifewire to help children with rare diseases. Chun Wo's senior management and a number of colleagues have also attended the Concert to support the child patients!

It is a great honor to invite Mr. Wang Jing, an internationally renowned violinist, to perform a violin solo and Mr. Mr. Chiu Kai Keung, a famous music director and conductor, to lead The SAR Philharmonic Orchestra in performing a list of Wagner's most popular music. During the event, plenty of guests wrote encouraging blessings to support the children with rare diseases. Those children expressed their gratitude in return with a thank you card. All of them had a wonderful evening.

如果您對集團有任何疑問，建議或意見，請透過以下電話號碼或電子郵件與投資者關係部聯繫。

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